

**Seventh Semester – Fall**

MGT 120	Small Business Management	3
MKT 101	Marketing	3
MKT 130	Customer Service Principles	3

**Total 9****Eighth Semester – Spring**

ELE GBS	Select two courses from Business Electives	6
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**Total 6****General Business Small Business/Entrepreneurship Career Path Electives**

ACC 102	Accounting Principles II	3
ACC 150	Payroll Accounting	3
BAF 201	Principles of Finance	3
BAF 215	Money and Banking	3
BAF 250	Investments	3
BUS 230	Purchasing	3
CPT 172	Microcomputer Database	3
CPT 174	Microcomputer Spreadsheets	3
CPT 179	Microcomputer Word Processing	3
CWE	Cooperative Work Experience	
ENG 102	English Composition II	3
FRE 101	Elementary French I	4
FRE 102	Elementary French II	4
FRE 201	Intermediate French I	3
FRE 202	Intermediate French II	3
GER 101	Elementary German I	4
GER 102	Elementary German II	4
GER 201	Intermediate German I	3
GER 202	Intermediate German II	3
HIS 102	Western Civilization Post 1689	3
MGT 150	Fundamentals of Supervision	3
MGT 230	Managing Information Resources	3
MGT 235	Production Management	3
MGT 240	Management Decision Making	3
MKT 130	Customer Service Principles	3
MKT 135	Customer Service Techniques	3
MKT 250	Consumer Behavior	3
PSY 201	General Psychology	3
QAT 101	Introduction to Quality Assurance	3
QAT 105	Total Quality Systems	3
QAT 240	Advanced Quality Concepts	3
SPA 101	Elementary Spanish I	4
SPA 102	Elementary Spanish II	4
SPA 201	Intermediate Spanish I	3
SPA 202	Intermediate Spanish II	3
TRL 102	Customer Service Management	3
TRL 106	Export/Import	3

*\*These courses may be substituted as a group for a different technical subject area of at least 12 semester credit hours, which must be approved by your advisor.*

**Automotive Technology Course Display****Credit Requirements: 82-84 Semester Credit Hours****Core Curriculum Requirements**

CPT 101	Introduction to Computers	3
<b>or</b>		
EGR 110	Introduction to Computer Environment	3
ENG 101	English Composition I	3
IDS 201	Leadership Development	3
<b>or</b>		
ELE HUM	Select one course from Humanities Electives on page B-3	3
ELE MAT	Select one course from Mathematics Electives on page B-3	3
ECO 210	Macroeconomics	3
<b>or</b>		
PSY 201	General Psychology	3
SPC 205	Public Speaking	3
<b>or</b>		
SPC 209	Interpersonal Communication	3

**Total 18****Primary Path**

AUT 101	Engine Fundamentals	3
AUT 103	Engine Reconditioning	4
AUT 111	Brakes	3
AUT 116	Manual Transmission and Axle	4
AUT 122	Suspension and Alignment	4
AUT 131	Electrical Systems	3
AUT 133	Electrical Fundamentals	3
AUT 149	Ignition and Fuel Systems	4

**Secondary Path**

MGT 101	Principles of Management	3
MGT 120	Small Business Management	3
MKT 101	Marketing	3
MKT 130	Customer Service Principles	3

**Additional Requirements**

AUT 145	Engine Performance	3
AUT 152	Automatic Transmission	4
AUT 153	Automatic Transmission Diagnosis	3
AUT 211	Advanced Brakes	3
AUT 241	Automotive Air Conditioning	4
AUT 247	Electronic Fuel Systems	4
AUT 252	Advanced Automatic Transmission	4
<b>or</b>		
AUT 263	Advanced Automotive Machining	4